

# Financial Results for the three months ended June 30, 2019

#### INPEX CORPORATION

August 8, 2019

## Cautionary Statement



This presentation includes forward-looking information that reflects the plans and expectations of the Company. Such forward-looking information is based on the current assumptions and judgments of the Company in light of the information currently available to it, and involves known and unknown risks, uncertainties, and other factors. Such risks, uncertainties and other factors may cause the Company's performance, achievements or financial position to be materially different from any future results, performance, achievements or financial position expressed or implied by such forward-looking information. Such risks, uncertainties and other factors include, without limitation:

- Price volatility and change in demand in crude oil and natural gas
- Foreign exchange rate volatility
- Change in costs and other expenses pertaining to exploration, development and production

The Company undertakes no obligation to publicly update or revise the disclosure of information in this presentation (including forward-looking information) after the date of this presentation.

#### Subsidiaries and Affiliates



#### 66 consolidated subsidiaries

Major subsidiaries	Country/region	Ownership	Stage	Accounting term
Japan Oil Development Co., Ltd.	UAE	100%	Production	March (provisional settlement of account)
JODCO Onshore Limited	UAE	51 %	Production	December
JODCO Lower Zakum Limited	UAE	100%	Production	December
INPEX Sahul, Ltd.	Timor Sea Joint Petroleum Development Area	100%	Production	December
INPEX Ichthys Pty Ltd	Australia	100%	Production	March (provisional settlement of account)
INPEX Southwest Caspian Sea, Ltd.	Azerbaijan	51%	Production	March (provisional settlement of account)
INPEX North Caspian Sea, Ltd.	Kazakhstan	51%	Production	March (provisional settlement of account)
INPEX Oil & Gas Australia Pty Ltd	Australia	100%	Production	December

#### 21 equity method affiliates

Major affiliates	Country/region	Ownership	Stage	Accounting term
MI Berau B.V.	Indonesia	44%	Production	December
Angola Block 14 B.V.	Angola	49.99%	Production	December
INPEX Offshore North Campos, Ltd.	Brazil	37.5%	Production	December
Ichthys LNG Pty Ltd	Australia	66.245%	Production	March (provisional settlement of account)

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# Highlights of the Consolidated Financial Results for the three months ended June 30, 2019



	Apr Jun. '18	Apr Jun. '19	Change	%Change
Net sales (Billions of yen)	202.3	287.4	85.0	42.0%
Crude oil sales	169.4	213.0	43.5	25.7%
Natural gas sales (including LPG)	29.1	70.6	41.4	142.2%
Others	3.7	3.7	(0.0)	(0.1%)
Operating income (Billions of yen)	103.9	146.2	42.3	40.7%
Ordinary income (Billions of yen)	116.2	130.9	14.7	12.7%
Net income attributable to owners of parent (Billions of yen)	16.8	29.6	12.8	76.6%
Net income per share (Yen)	11.51	20.34	8.83	76.7%

Average number of INPEX shares issued and outstanding during the three months ended June 30, 2019: 1,460,199,941

Average crude oil price (Brent) (\$/bbl)	74.97	68.47	(6.50)	(8.7%)
Average exchange rate (\(\frac{4}{\psi}\))	hange rate (¥/\$) 109.10 109.90		0.80yen	0.7%
Average exchange rate (+/+)	109.10	109.90	depreciation	depreciation

# Crude Oil Sales



	Apr Jun. '18	Apr Jun. '19	Change	%Change
Net sales (Billions of yen)	169.4	213.0	43.5	25.7%
Sales volume (thousand bbl)	22,066	29,231	7,165	32.5%
Average unit price of overseas production (\$/bbl)	70.52	66.22	(4.30)	(6.1%)
Average unit price of domestic production (¥/kl)	52,946	48,499	(4,447)	(8.4%)
Average exchange rate (¥/\$)	108.82	110.02	1.20yen depreciation	1.1% depreciation
Sales volume by region (thousand bbl)	Apr Jun. '18	Apr Jun. '19	Change	%Change
Japan	176 (28.0 thousand kl)	203 (32.3 thousand kl)	27 (+4.3 thousand kl)	15.3%
Asia & Oceania	428	4,276	3,848	898.7%
Eurasia (Europe & NIS)	3,906	2,468	(1,438)	(36.8%)
Middle East & Africa	17,218	22,118	4,900	28.5%
Americas	337	166	(171)	(50.7%)
Total	22,066	29,231	7,165	32.5%

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# Natural Gas Sales (excluding LPG)

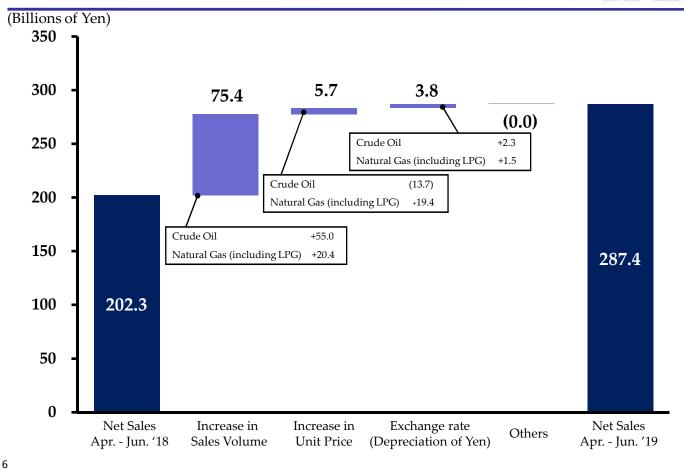


28.7 35,177	69.9	41.1	143.2%
35,177	100.110		
35,177	100110		
	100,119	64,942	184.6%
2.94	4.73	1.79	60.9%
49.11	56.68	7.57	15.4%
105.90	109.81	3.91yen depreciation	3.7% depreciation
Apr Jun. '18	Apr Jun. '19	Change	%Change
17,715 (475million <b>m</b> **)	17,949 (481million <b>m</b> ³*)	234 (+6million <b>m</b> **)	1.3%
5,692	73,706	68,014	-
2,392	1,412	(980)	(41.0%)
-	-	-	-
9,378	7,051	(2,326)	(24.8%)
35,177	100,119	64,942	184.6%
	105.90  Apr Jun. '18  17,715 (475million m³*)  5,692  2,392  -  9,378	105.90 109.81 -  Apr Jun. '18 Apr Jun. '19  17,715 (475million m³*) (481million m³*)  5,692 73,706  2,392 1,412   9,378 7,051	105.90 109.81 3.91yen depreciation  Apr Jun. '18 Apr Jun. '19 Change  17,715 (475million m³*) (481million m³*) (+6million m³*)  5,692 73,706 68,014  2,392 1,412 (980)

\*1m<sup>3</sup>=41.8605MJ

## Analysis of Net Sales Increase





#### Statement of Income



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(Billions of Yen)	Apr Jun. '18	Apr Jun. '19	Change	%Change	Increase in sales volume: +75.4 Increase in unit price: +5.7 Exchange rate
Net sales	202.3	287.4	85.0	42.0%	(Depreciation of yen): +3.8
Cost of sales	80.1	121.3	41.2	51.5% <b>੧</b>	Others: (0.0)
Gross profit	122.2	166.0	43.8	35.8%	Cost of sales for Crude Oil: 85.0 (Change) +24.4
Exploration expenses	0.1	2.0	1.8	-	Cost of sales for Natural Gas*: 33.7
Selling, general and administrative expenses	18.1	17.7	(0.3)	(2.1%)	(Change) +16.9 * Including LPG
Operating income	103.9	146.2	42.3	40.7%	Main factors for change:
Other income	19.8	5.8	(14.0)	(70.7%)	Compensation income (7.3) Equity in earnings of affiliates (4.8)
Other expenses	7.6	21.1	13.5	177.5% <b>९</b>	Foreign exchange gain (1.4)
Ordinary income	116.2	130.9	14.7	12.7%	Main factors for change:
Total income taxes	95.2	99.8	4.6	4.9%	Interest expense +5.5 Equity in losses of affiliates +6.2
Net income (loss) attributable to non-controlling interests	4.1	1.3	(2.7)	(66.6%)	Foreign exchange loss +4.5
Net income attributable to owners of parent	16.8	29.6	12.8	76.6%	

# Other Income/Expenses

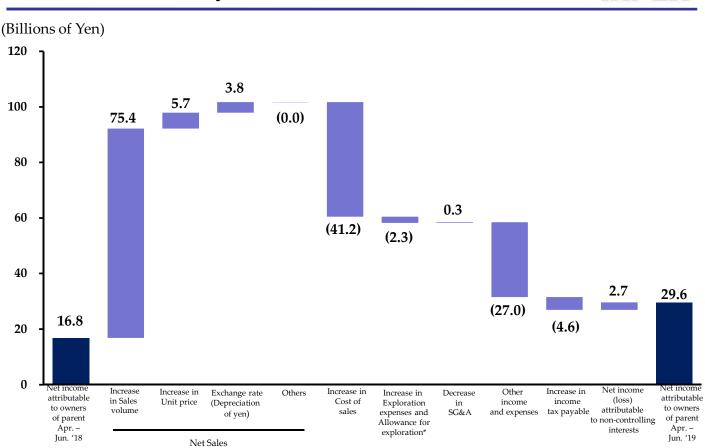


(Billions of Yen)	Apr Jun. '18	Apr Jun. '19	Change	%Change
Other income	19.8	5.8	(14.0)	(70.7%)
Interest income	1.5	1.0	(0.5)	(34.2%)
Dividend income	1.0	2.0	0.9	84.9%
Equity in earnings of affiliates	4.8	-	(4.8)	-
Compensation income	7.3	-	(7.3)	-
Foreign exchange gain	1.4	-	(1.4)	-
Other	3.5	2.8	(0.7)	(21.0%)
Other expenses	7.6	21.1	13.5	177.5%
Interest expense	2.0	7.6	5.5	264.5%
Equity in losses of affiliates	-	6.2	6.2	-
Provision for allowance for doubtful accounts	2.6	-	(2.6)	-
Provision for allowance for recoverable accounts under production sharing	0.5	1.0	0.5	92.8%
Foreign exchange loss	-	4.5	4.5	-
Other	2.3	1.6	(0.6)	(28.0%)

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# Analysis of Net Income Increase





# Revised Financial Forecasts for the year ending December 31, 2019 (nine-month accounting period) INPEX - Assumptions

(May 13, 2019)	1 <sup>st</sup> half(Apr. – Sep. '19)	2 <sup>nd</sup> half(Oct. – Dec. '19)	Full year
Crude oil price (Brent) (US\$/bbl)	65.0	65.0	65.0
Exchange rate (yen/US\$)	110.0	110.0	110.0

(Aug 8, 2019)	1 <sup>st</sup> half(Apr. – Sep. '19)	2 <sup>nd</sup> half(Oct Dec. '19)	Full year
Crude oil price (Brent) (US\$/bbl)	66.7*1	65.0	66.2
Exchange rate (yen/US\$)	110.0*2	110.0	110.0

т.	*1 1st quarter (Actual): US\$ 68.5/bbl, 2nd q	uarter (Forecast) : US\$65.0/bbl	*2 1st quarter (Actual): ¥109.9	9/US\$, 2nd quarter (For	ecast) : ¥110.0/US\$
	nancial Forecasts or the year ending December 31, 2019	Previous forecasts (May 13, 2019)	Revised forecasts (Aug 8, 2019)	Change	% Change
	Net sales (billions of yen)	958.0	988.0	30.0	3.1%
	Operating income (billions of yen)	442.0	472.0	30.0	6.8%
	Ordinary income (billions of yen)	430.0	460.0	30.0	7.0%
	Net income attributable to owners of parent (billions of yen)	90.0	90.0	-	-
- Fir	nancial Forecasts for the six months ending	September 30, 2019			
	Net sales (billions of yen)	549.0	581.0	32.0	5.8%
	Operating income (billions of yen)	244.0	276.0	32.0	13.1%
	Ordinary income (billions of yen)	228.0	260.0	32.0	14.0%
10	Net income attributable to owners of parent (billions of yen)	44.0	49.0	5.0	11.4%



# Appendix

#### LPG Sales



	Apr Jun. '18	Apr Jun. '19	Change	%Change
Net sales (Billions of yen)	0.4	0.6	0.2	69.8%
Sales volume (thousand bbl)	75	72	(3)	(4.5%)
Average unit price of overseas production (\$/bbl)	49.89	45.02	(4.87)	(9.8%)
Average unit price of domestic production (¥/kg)	71.77	71.89	0.12	0.2%
Average exchange rate (¥/\$)	108.54	110.01	1.47yen depreciation	1.4% depreciation
Sales volume by region (thousand bbl)	Apr Jun. '18	Apr Jun. '19	Change	%Change
Japan	1 (0.1 thousand ton)	1 (0.1 thousand ton)	(0) (-0.0 thousand ton)	(22.8%)
Asia & Oceania	74	71	(3)	(4.2%)
Eurasia (Europe & NIS)	-	-	-	-
Middle East & Africa	-	-	-	-
Americas	-	-	-	-

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Total

#### **Balance Sheet**

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72



(4.5%)

(3)

(Billions of yen)	Mar. '19	Jun. '19	Change	%Change		
Current assets	457.7	407.8	(49.8)	(10.9%)		
Tangible fixed assets	2,278.9	2,244.1	(34.8)	(1.5%)		
Intangible assets	520.2	548.9	28.7	5.5%		
Recoverable accounts under production sharing	568.0	567.5	(0.5)	(0.1%)		
Other	1,038.5	1,051.4	12.8	1.2%		
Less allowance for recoverable accounts under production sharing	(70.0)	(68.9)	1.0	(1.6%)		
Total assets	4,793.5	4,750.9	(42.6)	(0.9%)		
Current liabilities	372.0	360.5	(11.4)	(3.1%)		
Long-term liabilities	1,163.9	1,184.4	20.5	1.8%		
Total net assets	3,257.5	3,205.8	(51.6)	(1.6%)		
(Non-controlling interests)	251.1	253.8	2.6	1.1%		
Total liabilities and net assets	4,793.5	4,750.9	(42.6)	(0.9%)		
Net assets per share (Yen)	2,058.95	2,021.70	(37.25)	(1.8%)		

Summary of financial information for Ichthys downstream JV (100% basis, including the Company's equity share 66.245%)

(Billions of yen)

• Current assets: 102.5 • Fixed assets: 3,696.6

• Total assets: 3,799.1 \*\*Fixed assets include interest expense which are not included in CAPEX, and capitalized costs before

Total shareholders' equity: +8.5 Accumulated other comprehensive income (Billions of yen): (62.9)

- Unrealized gain (loss) from hedging instruments: (21.9)
- Translation adjustments: (40.3)

#### Statement of Cash Flows

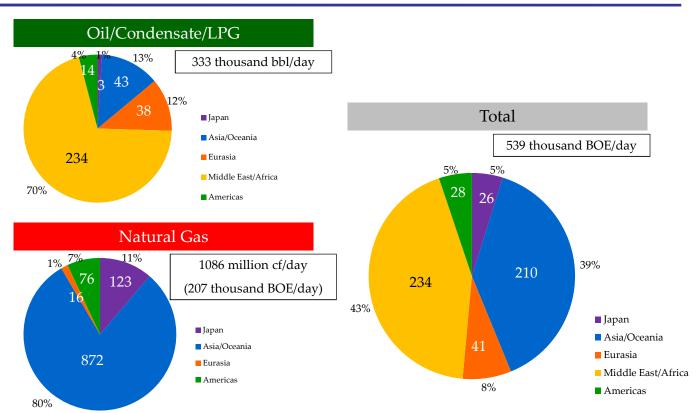


(Billions of Yen)	Apr Jun. '18	Apr Jun. '19	Change	%Change
Income before income taxes	116.2	130.9	14.7	12.7%
Depreciation and amortization	21.9	39.4	17.4	79.2%
Recovery of recoverable accounts under production sharing (capital expenditures)	2.4	7.7	5.3	216.4%
Recoverable accounts under production sharing (operating expenditures)	8.3	(2.0)	(10.4)	-
Income taxes paid	(70.0)	(90.5)	(20.5)	29.3%
Accounts receivable-trade / Accounts payable-trade	(47.8)	(54.2)	(6.3)	13.3%
Other	10.6	29.8	19.2	180.7%
Net cash provided by (used in) operating activities	41.7	61.1	19.3	46.4%
Payments for time deposits	(207.2)	-	207.2	-
Payments for purchases of tangible fixed assets	(64.1)	(34.4)	29.7	(46.3%)
Payments for purchases of investment securities	(1.4)	(0.9)	0.4	(31.4%)
Investment in recoverable accounts under production sharing (capital expenditures)	(9.0)	(10.5)	(1.5)	16.6%
Long-term loans made / Collection of long-term loans receivable	(154.6)	(76.0)	78.6	(50.9%)
Payments for acquisitions of participating interests	-	(30.0)	(30.0)	-
Other	11.9	0.6	(11.3)	(94.3%)
Net cash provided by (used in) investing activities	(424.6)	(151.3)	273.2	(64.3%)
Net cash provided by (used in) financing activities	261.9	25.0	(236.9)	(90.4%)
Cash and cash equivalents at end of the period	156.5	170.3	13.7	8.8%

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# Net Production\* (Apr. – Jun. 2019)



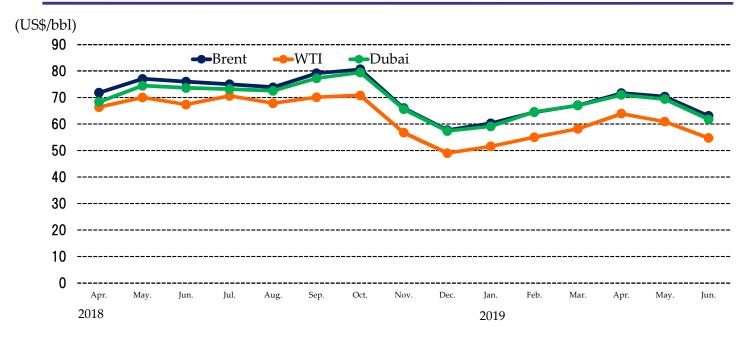


<sup>\*</sup> The production volume of crude oil and natural gas under the production sharing contracts corresponds to the net economic take of the INPEX Group.

Reference information: 67 LNG cargos from the Ichthys LNG Project have been shipped from the Darwin Terminal to date, of which 55 LNG cargos shipped from the Darwin Terminal by the end of June 2019.

### Crude Oil Price Movements





2018 AprJun. 2018						2019										AprJun. 2019	
	Apr.	May.	Jun.	Average	Jul.	Aug.	Sep.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May.	Jun.	Average
Brent	71.76	77.01	75.94	74.97	74.95	73.84	79.11	80.63	65.95	57.67	60.24	64.43	67.03	71.63	70.30	63.04	68.47
WTI	66.33	69.98	67.32	67.88	70.58	67.85	70.09	70.76	56.69	48.98	51.55	54.98	58.17	63.87	60.87	54.71	59.81
Dubai	68.27	74.41	73.59	72.09	73.12	72.49	77.25	79.39	65.56	57.32	59.08	64.57	66.93	70.95	69.38	61.76	67.36